



A TASTE OF

FEBRUARY '05 ISSUE

TOTAL

VACATIONS

Feature OF THE MONTH

THE ULTIMATE IN FAMILY VACATIONS!! FRANKLIN D. RESORT AND FDR PEBBLES

You can find a unique family vacation experience at Franklin D. Resort and FDR Pebbles in Jamaica. Both resorts are all-inclusive catering to families and include vacation nannies as part of the package. A personal Nanny is assigned to each room upon check in and is with you during the day for the duration of your vacation. They can take the kids to the pool, the beach or to take part in the amazing kids program that the resorts have available. This provides the kids with a memorable vacation experience and gives the parents as little or as much time to themselves as desired. The nanny is available to stay after hours if needed at a very reasonable rate of only \$4usd/hour. For those with larger families an additional nanny is available for only \$20usd/day.

"You really have to experience it to believe it" says Tammy Cecco, Vice President of Total Vacations, "As someone who travels with their kids often, this was really a unique experience and one enjoyed by all. The Nannies that are assigned are well-qualified, receive exceptional training and both resorts have a very high staff retention rate which is reassuring as a parent. The resort is extremely personal which makes you feel right at home and the fact that all other guests are there for the same reasons adds to the security you have to just let your kids have fun. A lot of resorts offer activities for kids but the type of activities that are available at Franklin D. Resort and FDR Pebbles are both unique and educational."

Both F.D. Resort and FDR Pebbles offer a full activities program for toddlers to teens and even include entertainment for the parents. Tours to Dunn's River Falls, shopping in Ocho Rios and a glass bottom boat ride are also included in your package. Parents can go on their own while the Nanny is looking after the kids or bring the Nanny along to assist. This is particularly helpful at Dunn's River where climbing the falls is not suitable for small children.

FDR Pebbles is geared more to families with preteens or teens and offers a little more soft adventure theme within their activities program such as a tour to Swamp Safari Crocodile Farm, hiking, beach bonfires and camping under the stars. The property has a cottage type ambiance with all of the units nicely done in Canadian cedar. It is very cozy.

F.D. Resort is geared more towards families with smaller children who want more pampering. The activities program is equally stimulating for the kids but accommodation is in 1 or 2 bedroom villas with a full kitchen. Both resorts can accommodate larger families as even the smallest room type allows 2 adults and 3 children.

IT PAYS TO RECOMMEND IT TO YOUR CLIENTS. Both the parents and the kids will be thrilled and you will have money in your pocket. Earn a \$25 per booking incentive for you the agent.

http://www.totalvacations.ca/pdf/FAX_REV_Jamaica_Feb%2010.pdf

ATTENTION SINGLE PARENTS!

For the remainder of 2005 Total Vacations is waiving the single supplement for both resorts. 3 night packages including air start at \$899 p.p plus tax.

\$25 AGENT INCENTIVE!

PER BOOKING PAID FOR ALL JAMAICA
FEBRUARY AND MARCH BOOKINGS.

Combinable with our PRICE MATCH agent
incentive only.





TOTAL REWARDS

This is a reminder that Total Vacations is inviting agencies to be part of our Total Rewards program where you will be eligible for Totally Awesome incentives, monthly draws, discounts on FAMS and much, much more! Simply email info@totalvacations.ca (please include agency name, address, phone contact and email) requesting a visit from your Outside Sales Executive. All you have to do is complete the Total Vacations Endless Possibilities Seminar and you will become a member. The more you book as a reward member the more your name is entered into a draw to win great monthly prizes.

REWARDS WINNERS! We are pleased to announce that Lorraine from Northstar Travel in Waterloo is our Total Rewards winner for bookings made in the month of December. Lorraine has won herself a Total Vacations fleece blanket and Tortuga Rum Cake and Tommi Hayhoe from Kleinburg Travel in Kleinburg is our Total Rewards winner for bookings made in January. Tommi has won herself a leather agenda. Congratulations to Lorraine and Tommi!!

PRICE MATCHING

Total Vacations now offers a price matching guarantee. Quick & Easy! We will match competitors pricing for select properties. (Over 75 hotels guaranteed.) See http://www.totalvacations.ca/pdf/price%20match_jan21.pdf for details. Earn an incentive of \$10 per booking for any price match!

AGENT INCENTIVES

http://www.totalvacations.ca/agents/sell_offs.asp

- \$25 PER BOOKING paid for all Jamaica hotels listed on flyer for departures Jan 13-Mar 31/05 (new bookings effective Jan 6/05). See our Sell Offs/Flyers section of the website to download more information on the Jamaica flyer.
- \$50 PER BOOKING paid on 5 nights or longer staying at any of the Palace Resorts. Valid through Dec 31/05.

WWW.TOTALVACATIONS.CA

Total Vacations would like to extend our greatest appreciation and thanks to all our Retail Partners for their patience and understanding, as we get ready to launch our new online booking engine. Thank you to those agents who have registered and received their Username/Password. If you have not yet, done so, we encourage you to sign up. Hopefully you have had a chance to look around the new site. We will continue to keep you updated on our progress, meanwhile check us out.

LAS VEGAS WINDOW CONTEST WINNER!

Total Vacations would like to CONGRATULATE Travel Guardian in Edmonton for placing 1st in our Windows to Las Vegas Contest.

Travel Guardian put endless hours into their in store display consisting of a modeled replica of the Las Vegas strip. Their office has won a trip for 2 including air with 4 nights accommodation at the Plaza Hotel and complimentary show tickets.



This time around it was a very difficult decision in judging, as there were some really great displays out there.

RUNNERS UP ARE:

- 2ND MARIA GLOBE TRAVEL; Toronto
Wins an office lunch party
- 3RD JANETRAVEL; Scarborough
Wins a Las Vegas Gift basket

REMINDER Don't forget that Total Vacations is offering great Commissionable LAS VEGAS prices with direct daily flights on JETSGO (from Toronto) right through till March. For more information click http://www.totalvacations.ca/agents/sell_offs.asp.

IMPORTANT! Las Vegas Incentive extended until March 31/05. Earn \$10/passenger in HBC gift certificates. http://www.totalvacations.ca/agents/agent_incentives.asp

Total Vacations would like to thank everyone who participated and also thank you for your endless support. We look forward to seeing more great displays in upcoming window contests.

DON'T FORGET TO VOTE!

Yes, it is that time of year again and we want our Valued Retail Partners to take this opportunity to VOTE for Total Vacations as your choice for Favorite Tour Operator. Voting can be done online at <http://travelpress.com/tpvote2005/>.

Remember, Total Vacations offers your clients Total Flexibility to customize their package ANY WAY YOU LIKE IT!

TOTAL VACATIONS NEW DEAL OF THE DAY!

Total Vacations is pleased to announce our new DEAL OF THE DAY. Be sure to look for our great deals sent to you daily.